# Integrated

## Should you invest internationally?

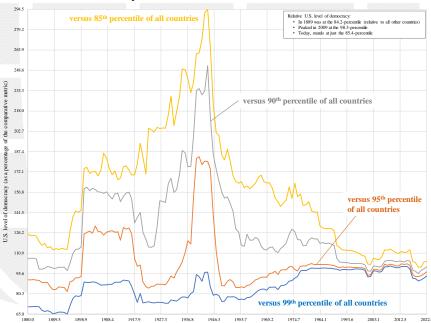
### Yes. But why? Let me offer several reasons

Arguably, the U.S. economy has been more successful than any other nation, during the post-industrial era, measured from mid-1949 through today. And I'm incredibly grateful to be an American citizen, born and raised in this fine country.

But will the U.S. always be "top-dog"? American success didn't happen by accident. Nor was it in any way unique or remarkable. Throughout history, different nations have risen to global preeminence. But no nation has ever retained its transitory crown. The rotation from one top-dog to the next, is driven by two key factors. First, nations like people, pass through stages, i.e., infancy, youth, maturity, dominance, decline, dotage, and old age. Second, success during different eras (agrarian, military/mercantile, industrial, consumer, etc.) requires quite different set of resources. Consequently, those nations with the most relevant, most applicable resources for a given era, dominate during that era.

Let's explore several reasons why the U.S. will follow the same path that every other nation has followed over the last 1,000 years . . .

This graph shows the U.S. level of democracy relative to the rest of the world. In a narrow sense, the U.S. introduced the world to democracy. OK, so that's an overstatement, we need to give significant credit to the Greeks and the Romans. As shown herein, relative to our key competitors, our edge (advantage) with respect to being more democratic, peaked back in the mid-1940s. Today, our edge is no more. This is important, because relatively more democratic nations are more flexible, adaptive, and capable of pursing economic growth.



#### U.S. Level of Democracy Relative to the Rest of the World

### INVESTMENT PERSPECTIVES

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This graph shows how U.S. life expectancy (at birth) has changed over time relative to the rest of the world. Keep in mind, that in a globally competitive world, it's all about relatives, i.e., how is the U.S. doing versus our competitors. The U.S. started out at a pretty rough and ready spot back in say 1880. But then began making remarkable progress. By 1951, we reached our peak of relative comparative advantage. But since 1951, the U.S. has slowly (very slowly) been losing our relative comparative advantage. Why is life expectancy important? It serves to support a large and growing labor force, in addition to one that is inherently more productive.

This graph shows the size of the U.S. population

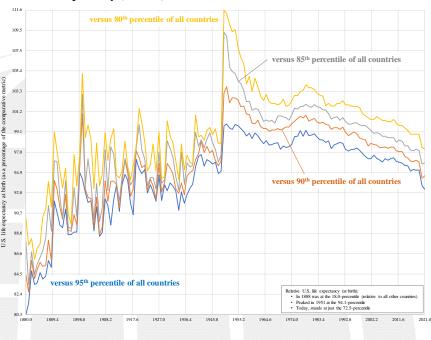
relative to the rest of the world. Economists

agree on very few things. One thing they do

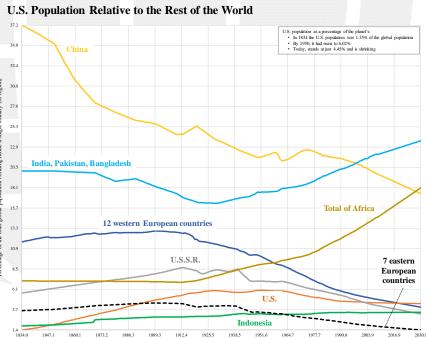
agree on, is what causes/produces economic

growth. It's three factors. First, growth in the

size of a nation's working age population.



#### U.S. Life Expectancy (at birth) Relative to the Rest of the World



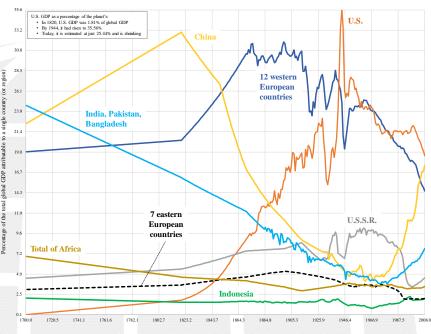
Second, the number of non-working people (the young and the old) who are just consuming and not working, and therefore must be supported as a "dead weight loss". Third, growth in productivity. The U.S. has never had a large population, not in the past, not today, and not in the future. BUT it did consistently improve/enhance its relative standing up through 1950. Unfortunately, since 1950, the U.S. has now lost this prior relative advantage.

### **INVESTMENT PERSPECTIVES**

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This graph shows the size of the U.S. economy relative to the rest of the world. Size (economic output) breeds advantage . . . a seriously large advantage. But no nation has ever been able to remain "top-dog" for long. First it was India, then China, next Western Europe (narrowly defined). And only post WWII did it become the U.S.

Broadly/widely accepted forecasts (a dangerous thing) have China and India battling it out for 1<sup>st</sup> and 2<sup>nd</sup> place in the world, as the planet's two largest economies.



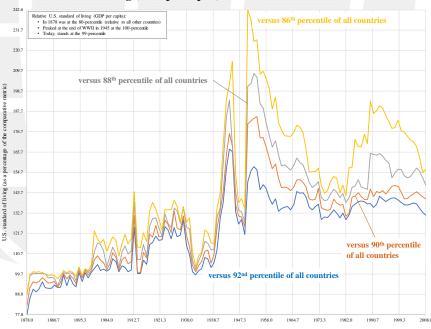
#### U.S. GDP Relative to the Rest of the World

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#### U.S. Standard of Living (GDP per capita) Relative to the Rest of the World

This last graph shows the U.S. standard of living (how well-off we are) relative to that of the rest of the world. Why should the standard of living even matter? That's a complex, nuanced, and multi-dimensional issue. But, over-simplifying ... a higher standard of living allows a nation to be more creative, more innovative, and greater risk-takers. These three attributes drive economic growth and to better control and thereby reduce the cost/inefficiencies of social disharmony. Recall, it's all about "relatives". The U.S. reached it greatest comparative advantage (versus its most prominent competitors) back in perhaps "1950". Since that date . . . the U.S. has been losing its edge

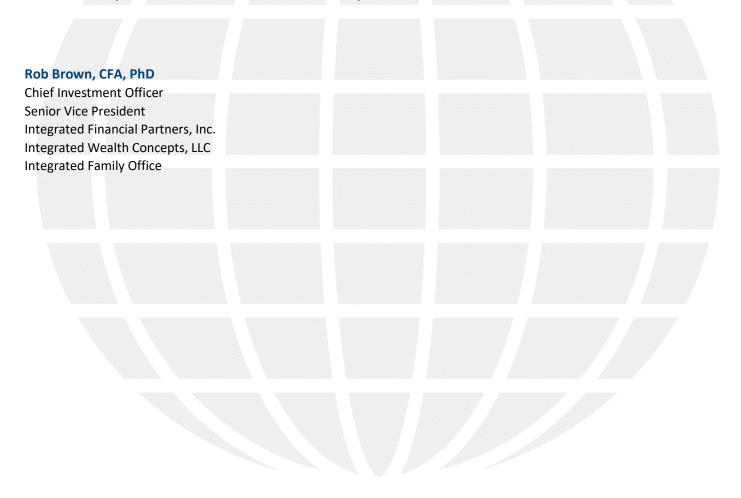




None of this is intended to suggest that there's anything wrong with the U.S.

Nevertheless, an honest and unvarnished assessment of data demonstrates that the U.S. has been losing its relative comparative advantage. This is normal and not unexpected. And it provides a solid reason to diversify one's portfolio well beyond our nation's borders.

Your financial advisor has a menu of possible investment solutions that are directly relevant to the issues discussed above. But the solution that is most appropriate to your unique needs and circumstances can only grow out of a meaningful discussion with your advisor. Reach out to them, talk with your advisor.



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This is not a solicitation or offer to buy or sell any security.

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The use of a proprietary technique, model, or algorithm does not guarantee any specific or profitable results.

The risk of loss in trading securities can be substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. No strategy, including asset allocation and diversification, can assure success or protect against loss. Stock investing involves risk, including loss of principal. Bonds are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise and bonds are subject to availability and change in price. International debt securities involve special additional risks. These risks include, but are not limited to, currency risk, geopolitical and regulatory risk, and risk associated with varying settlement standards. These risks are often heightened for investments in emerging markets. International debt securities involve special additional risks. These risks are often heightened for investments in emerging markets. The fast price swings in commodities and currencies will result in significant volatility in an investor's holdings.

All data was provided by Global Financial Data, Inc. on June 28, 2023.

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